

## EMBRAER HOLDS 5<sup>th</sup> PARTNERS & SUPPLIERS CONFERENCE – ESC 2003

*Annual Event Becomes Relevant Instrument of Supply Chain Improvement*

**São Paulo, May 30, 2003** – For the fifth consecutive year, Embraer holds its Partners & Suppliers Conference – ESC 2003. The event takes place at the Caesar Park Hotel in Guarulhos, São Paulo, from May 28 through 30. Some 300 people are expected to attend, among them Customers, Partners, Suppliers, and Embraer employees.

This year's core theme will be *How to Improve Supply Chain Flexibility and Provide Effective Response to Fast-Changing Market Demands*. In addition to the presentations and working sessions, the meeting will include other activities such as plants tours, a welcome cocktail reception and the renowned Suppliers Award Celebration.

The event is part of Embraer's continuous effort to enhance its entire supply chain, and involves risk-sharing partners, suppliers and Embraer employees in the development of consistent communication actions promoting constant feedback and ultimately resulting in performance improvements.

Chautauqua Airlines is the customer attending this year's edition of ESC. The company officials bring their own case studies, sharing with the attendants their particular insights and a deeper perspective of their operation requirements and support from Suppliers.

Following the concept of promoting interactivity among the participants, several workshops are scheduled, each addressing the issue of flexibility in different phases of Aircraft Lifecycle, namely: Partners & Embraer Integration for Customer Satisfaction, Development and Certification, Production, Aircraft Operation and After Sales.

The event includes the Embraer Suppliers Award, designed to provide recognition to outstanding performers. Each and every one of them is ranked as Supplier of the Year, in a ceremony held at the event's venue. The winners of 2003 are:

### CATEGORY

### SUPPLIER OF THE YEAR

**Hardware:**

Eaton Corporation Cockpit Controls

**Raw Material:**

Alexco, LLC

**Mechanical:**

Technofan Groupe Snecma

**Electro-Electronic:**

Vibro-Meter SA

**Structure and Interior:**

ENAEER Empresa Nacional de Aeronáutica de Chile

**Programs under Development:**

Société Industrielle d'Aviation Latécoère

**Technical Support to Operators:**

Liebherr - Aerospace Lindenberg GmbH

**Material Support to Operators:**

Hydro Aire, Inc.

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## **Note to editors**

Embraer (Empresa Brasileira de Aeronáutica S.A. - NYSE: ERJ; Bovespa: EMBR3 and EMBR4) is one of the world's leading aerospace companies. With headquarters in São José dos Campos, state of São Paulo, and offices and customer service bases in Australia, China, France, Singapore and the United States, the Company as of March 31, 2003 has a total workforce of 12,407 people. Embraer was Brazil's largest exporter from 1999 to 2001, and second largest in 2002. As of March 31, 2003 Embraer's firm order backlog totaled US\$ 7.9 billion and the total backlog, including options, equaled US\$ 19.2 billion.

Embraer has 33 years of experience in designing, developing, manufacturing, selling and providing after sales support to aircraft aimed for the global airline, defense and corporate markets.

This document may contain projections, statements and estimates regarding circumstances or events yet to take place. Those projections and estimates are based largely on current expectations, forecasts on future events and financial tendencies that affect the Company's businesses. Those estimates are subject to risks, uncertainties and suppositions that include, among other: general economic, politic and trade conditions in Brazil and in those markets where the Company does business; expectations on industry trends; the Company's investment plans; its capacity to develop and deliver products on the dates previously agreed upon, and existing and future governmental regulations. The words "believe", "may", "is able", "will be able", "intend", "continue", "anticipate", "expect" and other similar terms are supposed to identify potentialities. The Company does not feel compelled to publish updates nor to revise any estimates due to new information, future events or any other facts. In view of the inherent risks and uncertainties, such estimates, events and circumstances may not take place. The actual results can therefore differ substantially from those previously published as Company expectations

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